



WHERE THE INDUSTRY MEETS!

THE *FLCAJ*-*FCAP* STATEWIDE CONFERENCE
& EXPO IN WEST PALM BEACH

The community association industry met on January 8 at the Palm Beach County Convention Center for *The Show*. More than 1,400 people—exhibitors, attendees, speakers, educators, and volunteers—made *The Show* a success with their valuable input and support.

The Show is unique in the industry, bringing together members of the only statewide professional organization serving the industry and its leading publication.



“FOR THE FIRST SHOW, THIS HAS BEEN VERY WELL DONE. YOU HAVE HAD A GOOD ATTENDEE TURNOUT AND GOOD VENDOR SUPPORT. FROM HERE, I SEE THE NEXT SHOW ONLY GOING UP.”

—Tracy Durham & Rebecca Furlow, Leland Management





Training was offered on several levels. To start things off, Show Sponsor, Katzman, Garfinkel & Berger presented the 2014 Legal Update with the gifted Howard J. Perl, Esq. The course reviewed the new crop of laws that went into effect after the 2013 legislative session and explained how these new laws are having an effect on all types of community associations—condominiums, homeowner associations, cooperatives, timeshares, and mobile



“YOU ALL ARE VERY EASY TO DO BUSINESS WITH AND WE HAVE ENJOYED THE JAZZ BAND. IT HAS BEEN A NICE, CALM, SIMPLE SHOW.”

*—David & Toni Archer,
Junk King of Palm
Beach County*



home parks. (In addition to the update, KG&B's Donna Berger, Esq. served as the luncheon keynote speaker for the FCAP—Florida Community Association Professionals Conference. Please see FCAP Alive! on page 20.)

Carousel Development & Restoration, Leland Management, and SNAP Collections were excellent in their roles as Training and Education Sponsors. Leland Management was general sponsor of *The SourceBook*, the unique, 72-page event guide, which also featured 38 pages of industry best practices. Mariann Gerwig of Carousel



All My Sons Moving & Storage

Development & Restoration provided valuable information to community association managers and boards of directors for handling concrete restoration projects. This course defined what structural concrete restoration is, provided steps to ensure a successful restoration project, described repair methods, and highlighted how to select a restoration team.

Accounts receivable and collections continues to be a pressing issue in community associations, which is why



Florida Power & Light

“WE ARE HAPPY TO BE PART OF THE SHOW AND NEXT YEAR WE ARE DOING IT AGAIN.”

—Budd & Judi Monisera, Rhino Roof Protection Systems

Mitch Drimmer with SNAP Collections discussed best practices and strategies for delinquent assessment collections. Drimmer spoke informatively on methodology, technology, and psychology regarding the collections of delinquent accounts receivable, as well as the latest techniques regarding payments and how to best engage delinquent owners.

The Show concluded with *The Rating Game: Lawyer Edition*. Michael Gelfand with Gelfand & Arpe, P.A. moderated the legal panel, which was presented in the style of a game show. Conference attendees were able to submit legal questions, which



Advanced National Security



The Rating Game: Lawyer Edition! Leigh Katzman, Katzman Garfinkel & Berger; Jane Bolin, PeytonBolin; Marty Ged, Ellis Ged & Bodden; and Michael Gelfand, Gelfand & Arpe



2014 Legal Update: Howard J. Perl, Esq., of Katzman Garfinkel & Berger



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Becker & Poliakoff

were answered by a panel of lawyers. Participating attorneys were Glen Ged of Ellis, Ged & Bodden, Jane Bolin of PeytonBolin, Leigh Katzman from Katzman, Garfinkel & Berger, Mike Ungerbuehler from The Association Law Firm, and Scott Wortman of Korte & Wortman. The format was casual and fun while offering valuable legal insight.

At the expo stage, the Presenting Sponsors—Advanced National Security & Investigations, Rhino Roof Protection



GCL Construction

“THE LAYOUT OF THE SHOW AND THE SETUP IS GOOD. THE VENUE IS PERFECT; I LIKE THE VENUE A LOT.”

—Janet Romano, Florida Shores Bank

Systems, and The Association Law Firm—presented the *FLCAJ* Readers’ Choice Awards. These awards were presented to service providers that demonstrate through their commitment to the community associations they serve an exemplary level of proficiency, reliability, fairness, and integrity. Be on the lookout for more on these Readers’ Choice Awards winners in our March issue.

FLCAJ and FCAP want to offer a sincere thank you to our other sponsors: Associa, Ellis Ged & Bodden, P.A., Electri-Chef, GCL Construction, All My Sons Moving & Storage, CertaPro Painters, Becker & Poliakoff,



Ellis, Ged & Bodden

BlueWorks, Florida Power & Light, CondoJobs, Florida CAM Schools, and Gold Coast Professional Schools.

Finally, *Florida Community Association Journal* and FCAP wish to thank all of you who braved the rain and unusually cold temperatures

“THE SHOW HAS BEEN VERY ORGANIZED; IT HAS BEEN A GREAT SHOW FOR US.”

—Glen Kohlenberg,
Absolute Aluminium

to celebrate Florida at *The Show!* We look forward with great excitement to 2014 and the opportunity to meet with you face-to-face at our next event in Orlando in September, and again next January at the Palm Beach County Convention Center.

For more information, e-mail us at info@theshowfl.com.



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